??????????????

[illegible] ([illegible])	[illegible]	[illegible] ([illegible])	Customer Relation
[illegible]	[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	[illegible]	G3

[illegible] (Job Purpose)

[illegible]

[illegible] (Key Responsibilities)

[illegible] / [illegible] **(Key Responsibilities and Activities)**	[illegible] **(Key Objectives)**	[illegible] **(Performance Indicators)**
1. [illegible]	- [illegible] CRM - [illegible] - [illegible]	- [illegible] - [illegible] 80
2. [illegible]	- [illegible] - [illegible] - [illegible] , [illegible] , [illegible] , [illegible] Drop Ship	- [illegible] - [illegible]

3. [illegible]	- [illegible]	- [illegible]
4. [illegible]	- [illegible] - [illegible]	- [illegible]

[illegible] /[illegible] /[illegible] (Major Challenges)

- [illegible]
- [illegible] CRM
- [illegible]

[illegible] (Subordinate's Responsibilities)

[illegible] **(Position)**	[illegible] **(Job Scope)**

[illegible] (Financial Responsibilities/Authorization)

[illegible] **(Item)**	[illegible] **(Amount/Authorized level)**		
	[illegible] **(Own Decision)**	[illegible] **(Consulted by Superior)**	[illegible] **(Superior Approval)**
[illegible] Back Order			/
[illegible]			/

[illegible] (Working Relationship)

[illegible] / [illegible]	[illegible]	[illegible]

[illegible]	[illegible]	[illegible]
[illegible]	- [illegible] PR [illegible] Backorder - [illegible]	[illegible]
[illegible] - [illegible]	- [illegible]	[illegible]
[illegible] , [illegible]	- [illegible]	[illegible]
[illegible] Logistic	- [illegible] - [illegible]	[illegible]

[illegible] (Job Specifications

1. [illegible]

2. [illegible]

3. [illegible]

4. [illegible]

[illegible] (Education Background)

[illegible]	[illegible]	[illegible]
[illegible]	[illegible]	

[illegible] /[illegible] /[illegible] (Certification/Licensing)

[illegible] (Professional Experiences)

[illegible] 1 [illegible]

[illegible] (Competencies)

[illegible] **(Knowledge)**	[illegible] **(Skills)**	[illegible] [illegible] /[illegible] **(Mental Abilities/Personalities)**
1. [illegible]	[illegible]	- [illegible]
2. [illegible]	[illegible]	- [illegible]
		- [illegible]
		- [illegible]

[illegible] (Others)

[illegible] (Prepare By)	[illegible] (Approved By)	[illegible] (Acknowledged By)
(..) [illegible] ..../........./..........	(..) [illegible] ..../........./..........	(..) [illegible] ..../........./..........

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